

EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY
NJ STATE-APPROVED COOPERATIVE PRICING SYSTEM #65M CESCPS MUSICAL INSTRUMENTS
#17/18-52 ♦ BID TERM: 6/5/2018 - 6/4/2020 EXTENDED 6/4/2021; EXT. 6/4/2022

K & S MUSIC - 61 Industrial Road, Berkeley Heights, NJ 07922

CATEGORY: BRASS AND WOODWINDS

INSTRUMENT NAME	INSTRUMENT TYPE	CATALOG DISCOUNT	CATALOG NAME	CATALOG DATE
Piccolos	Student	70.00%	RS Berkeley	2018
Piccolos	Intermediate	65.00%	RS Berkeley	2018
Piccolos	Professional	60.00%	RS Berkeley	2018
Flutes	Student	65.00%	RS Berkeley	2018
Flutes	Intermediate	65.00%	RS Berkeley	2018
Flutes	Professional	65.00%	RS Berkeley	2018
Oboes	Student	60.00%	RS Berkeley	2018
Oboes	Intermediate	60.00%	RS Berkeley	2018
Oboes	Professional	60.00%	RS Berkeley	2018
Bassoons	Student	60.00%	RS Berkeley	2018
Bassoons	Intermediate	60.00%	RS Berkeley	2018
Bassoons	Professional	60.00%	RS Berkeley	2018
Clarinets	Student	70.00%	RS Berkeley	2018
Clarinets	Intermediate	70.00%	RS Berkeley	2018
Clarinets	Professional	60.00%	RS Berkeley	2018
Saxophones	Student	70.00%	RS Berkeley	2018
Saxophones	Intermediate	65.00%	RS Berkeley	2018
Saxophones	Professional	60.00%	RS Berkeley	2018
Baritone Saxophones	Student	60.00%	RS Berkeley	2018
Baritone Saxophones	Intermediate	60.00%	RS Berkeley	2018
Baritone Saxophones	Professional	60.00%	RS Berkeley	2018
French Horns	Student	60.00%	RS Berkeley	2018
French Horns	Intermediate	55.00%	RS Berkeley	2018
French Horns	Professional	55.00%	RS Berkeley	2018
Cornets	Student	65.00%	RS Berkeley	2018
Cornets	Intermediate	60.00%	RS Berkeley	2018
Cornets	Professional	60.00%	RS Berkeley	2018
Flugelhorns	Student	65.00%	RS Berkeley	2018
Flugelhorns	Intermediate	60.00%	RS Berkeley	2018
Flugelhorns	Professional	60.00%	RS Berkeley	2018
Trumpets	Student	65.00%	RS Berkeley	2018
Trumpets	Intermediate	65.00%	RS Berkeley	2018
Trumpets	Professional	65.00%	RS Berkeley	2018
Trombones	Student	65.00%	RS Berkeley	2018
Trombones	Intermediate	60.00%	RS Berkeley	2018
Trombones	Professional	55.00%	RS Berkeley	2018
Alto Horns	Student	50.00%	RS Berkeley	2018
Alto Horns	Intermediate	50.00%	RS Berkeley	2018
Alto Horns	Professional	50.00%	RS Berkeley	2018
Baritone Horns	Student	60.00%	RS Berkeley	2018
Baritone Horns	Intermediate	60.00%	RS Berkeley	2018
Baritone Horns	Professional	60.00%	RS Berkeley	2018
Euphoniums	Student	60.00%	RS Berkeley	2018
Euphoniums	Intermediate	60.00%	RS Berkeley	2018
Euphoniums	Professional	60.00%	RS Berkeley	2018
Tubas/Sousaphones	Student	65.00%	RS Berkeley	2018
Tubas/Sousaphones	Intermediate	60.00%	RS Berkeley	2018
Tubas/Sousaphones	Professional	60.00%	RS Berkeley	2018
Recorders	Cambridge, Angel, Tudor and Zonda brands only	20.00%	K & S Music Accessories Catalog	2018
Marching Brass		65.00%	RS Berkeley	2018

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CATEGORY: STRINGS

INSTRUMENT NAME	INSTRUMENT TYPE	CATALOG DISCOUNT	CATALOG NAME	CATALOG DATE
Acoustic Violins	Student	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Violins	Intermediate	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Violins	Professional	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Violas	Student	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Violas	Intermediate	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Violas	Professional	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Cellos	Student	65%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Cellos	Intermediate	60%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Cellos	Professional	65%	RS Berkeley/Erwin Otto/Meisel	2018
Upright Bass	Student	65%	RS Berkeley/Erwin Otto/Meisel	2018
Upright Bass	Intermediate	60%	RS Berkeley/Erwin Otto/Meisel	2018
Upright Bass	Professional	50%	RS Berkeley/Erwin Otto/Meisel	2018
Acoustic Guitars		20%	K & S Music Accessories Catalog/Austin	2018
Classical Guitars		20%	K & S Music Accessories Catalog/Austin	2018
Acoustic Electric Guitars		20%	K & S Music Accessories Catalog/Austin	2018
Electric Guitars		20%	K & S Music Accessories Catalog/Austin	2018
Electric Bass Guitars		20%	K & S Music Accessories Catalog/Austin	2018

CATEGORY: PERCUSSION

Acoustic Drum Sets		20%	K & S Music Accessories Catalog/Dixon	2018
Concert - Snare Drums		20%	K & S Music Accessories Catalog/Dixon	2018

CATEGORY: ACCESSORIES*

Accessories	Accessories	20%	K & S Music Accessories Catalog Except these brands:	2018
D'Addario, Denis Wick, Evans, Helicore, Hemke, Hercules, Hohner, Innovative Percussion, Jones, Kaplan, LaVoz, Mitchell Lurie, Planet Waves, Prelude, Proarte, Promark, Remo, Rico, VanDoren, Yamaha, Zildjian, Zyex				
Accessories	Accessories	25%	RS Berkeley	2018
Accessories	Lescana Reeds	50%	RS Berkeley	2018

*** ACCESSORIES CATEGORY IS FOR ACCESSORIES ONLY- NO INSTRUMENTS**

***** K & S Music offers a 1% quick pay discount- net 15 days. *****

***** K & S Music offers complimentary music clinics to members who utilize their services. Clinics include Jazz band clinics and personalized clinics and consultations on performance and repair on musical instruments. *****